

# Reach the future first



QFZ

هيئة المناطق الحرة - قطر  
Qatar Free Zones Authority



# Why Qatar?



Qatar is located in the heart of the Gulf,

## at the intersection of three continents.

Population	<b>3 million</b>
GDP (PPP) per capita	<b>~USD 97,000</b> Among the world's richest
Internet penetration	<b>99% of total population</b> Among the world's highest
Natural gas production	<b>170 billion m3</b> Among the world's largest LNG exporters
Healthcare system	<b>77.4 doctors per 10,000 population</b> Among the world's best
Credit rating	<b>Aa2 (Moody's)</b> QAR pegged to USD at a rate of 3.64



Qatar is a vibrant place to

# live, work play and learn.

Ranked the safest country in the world with extremely low crime rates, coupled with world-class schools and universities, cultural attractions, great recreational facilities, and a global cuisine by leading restaurateurs from around the world.

## Leading Educational Institutions

HEC Paris in Qatar

The logo for HEC Paris, featuring the letters 'HEC' in a large, stylized font above the word 'PARIS' in a smaller font, set against a light background.

## Advanced Healthcare System

Hamad Medical Corporation

## Cultural Attractions

National Museum of Qatar

## Natural Wonders

The Arabian Sea

Offering easy access to a wide range of growing markets through Qatar's

## ideal location for supply chain diversification.

Reach over

# 65%

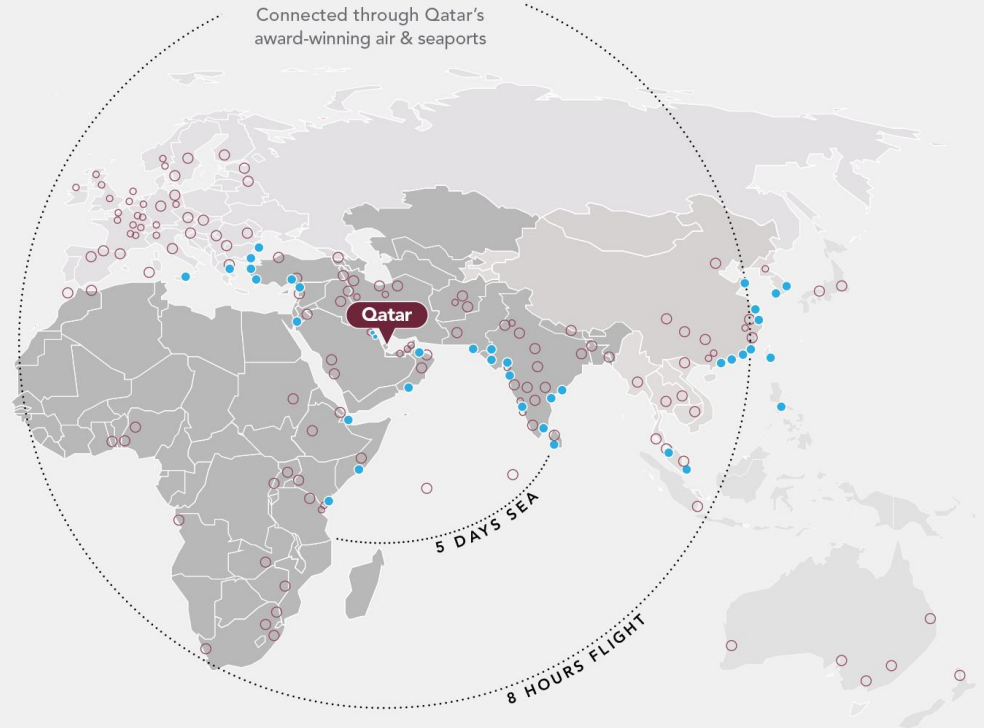
of the world's population within:

**8 hours**  
flying time

**5 days**  
sailing time

### Reach your markets

Connected through Qatar's award-winning air & seaports



- Target markets (Middle East, Africa, South Asia and further afield)
- Port directly connected through a global shipping route
- Air freighter and passenger network

Take advantage of one of the

# best airports and best airlines in the world.

## Hamad International Airport

- 60 million passengers
- 200+ destinations, 2.6 million freight tonnes
- 40+ airlines connecting Qatar to the world
- 100 take-off and landing movements are possible every hour with five planes flying every 3 minutes
- World's largest air cargo carrier and passenger carrier
- Connects Qatar to over 24 destinations across Africa and 18 in Southeast Asia, supported by over 153 weekly flights to Africa and 170 to Southeast Asia
- Multi-award-winning airline, recognized by Skytrax and Air Cargo World
- Preferred program for companies with operations in Qatar's free zones
- Fleet of 30 freighters and over 240 passenger aircraft with belly-hold capacity

## Qatar Airways



Safely transport temperature-sensitive freight using

## Qatar Airways' cold chain capabilities.

Companies in Qatar can easily import and export freight using Qatar Airways' dedicated air cargo QR Services.

**2.6 million tons**

Annual cargo capacity

**2,470m<sup>2</sup>**

Airside Climate Control Center

**156+**

ULD positions for temperature sensitive cargo

Temperature-controlled handling and storage at the HIA cargo terminal in the appropriate temperature zones operating from 2°C to 8°C or 15°C to 25°C, supported by ULD refrigerated truck availability, and temperature monitoring system

Quick Ramp Transfer (QRT) between ramp and warehouse using refrigerated vehicles that provide perfect temperature control during transportation



Reach the world by sea with

# one of the world's largest greenfield port.

**Hamad Port** is the fastest-growing port in the region

## 7m

Tons - total general cargo capacity

## 7.5m

TEUs capacity

**Worldwide Shipping Solutions**

## 51

Routes

## 45

Global ports directly connected

## 18

Middle Eastern Routes

Hamad Port has ranked the

## 3<sup>rd</sup> most efficient gateway in the world

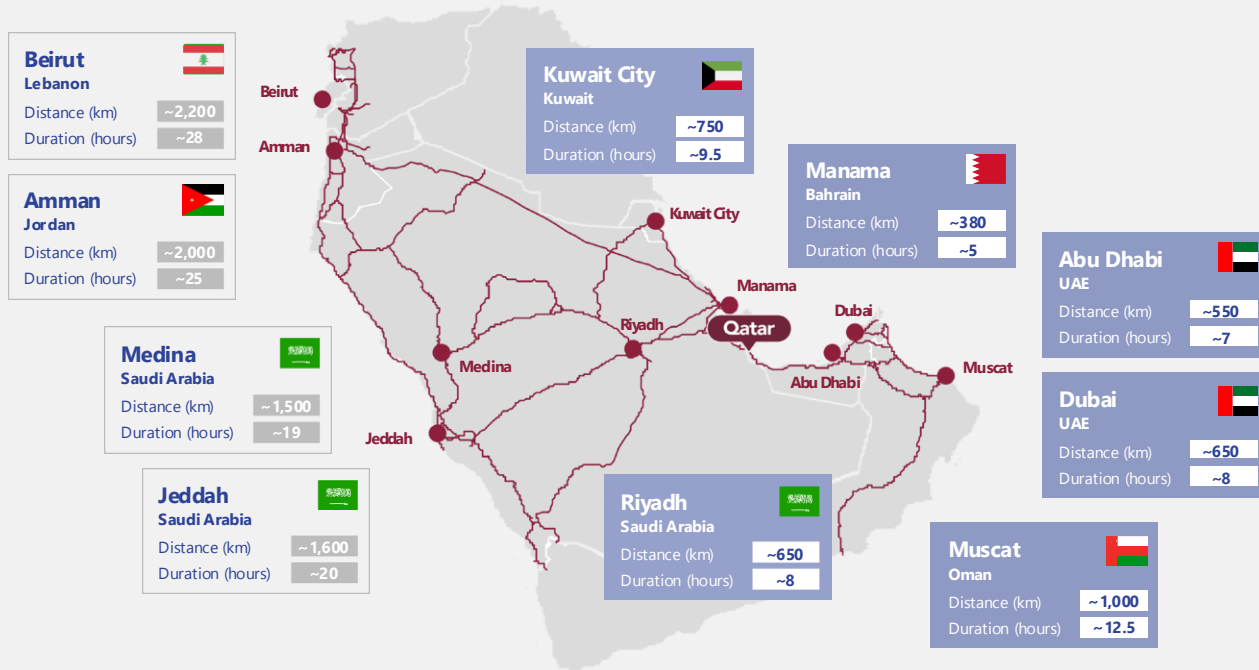
as per World Bank and S&P Global Market Intelligence report based on The Container Port Performance Index 2023 (medium-sized ports category).

The Container Port Performance Index ranks **405 global container ports** by efficiency, focusing on the duration of port stay for container vessels.

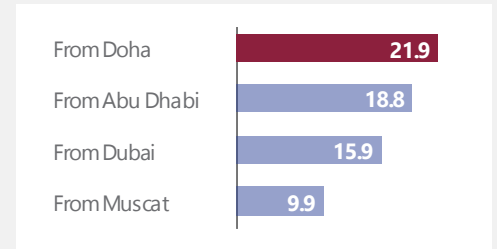


Qatar's road connectivity coupled with immense trucking fleets enables your business to

# access 22 million people by road within 8 hours.



Population within 8 hours (million)



QFZ is home to logistics giants



**100+** Logistics companies operating in Qatar

Sourced from its vast natural gas reserves

# Qatar's energy prices are highly competitive,

coupled with competitive labor costs, giving businesses in Qatar a unique advantage.

## Cost-Effective Energy

With electricity rates starting at 3.5 cents per kWh, power in Qatar is one of the cheapest in the world, which is ideal for production and processing operations.

## Skilled Labor

Qatar offers highly competitive and readily available skilled and semi-skilled labor with no local Qatari labor requirement and no quotas on expatriate workers, allowing businesses to import talent from anywhere they see fit.

**3.5 cents**

per kWh

Electricity rate

**\$1.5**

per m<sup>3</sup>

Water rate

**\$27**

per day

Competitive labor rate

Qatar is home to

## smart cities of the future.

Qatar's technology-driven economy is improving the lives of its citizens and fueling economic growth with careful planning around city design, connected healthcare, education, green mobility, and sustainability.

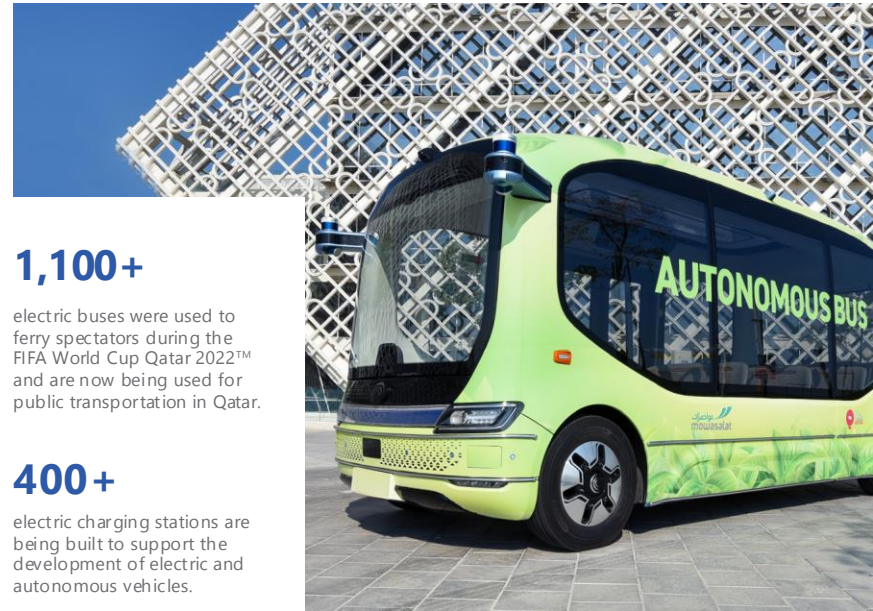
### Msheireb Downtown

- A \$5.5 billion mixed-used district covering 310,000 m<sup>2</sup>
- Regarded as the world's first sustainable downtown regeneration project embedding smart city technology and connectivity right from the start

### Lusail City

- A \$45 billion smart city covering 38 km<sup>2</sup>
- Featuring cutting-edge, smart technology and environmentally friendly structures with the latest wired and wireless communication networks offering advanced services to residents and visitors

Qatar is committed to clean energy, smart transportation and eco-friendly logistics with the electrification of the public transportation system under way and set to be fully e-powered by 2030.



**1,100+**

electric buses were used to ferry spectators during the FIFA World Cup Qatar 2022™ and are now being used for public transportation in Qatar.

**400+**

electric charging stations are being built to support the development of electric and autonomous vehicles.

# A global hub for sports.

Qatar has hosted over 500 international sporting events in the last 15 years, fueled by supportive policies and investments as well as a leading medical ecosystem.

## Qatar is actively investing to accelerate the sports industry

by providing funding and access to expertise through projects such as the Sport Accelerator, the first sports economic hub of its kind in Qatar and the Middle East.

QFZ signed an MoU with the Sport Accelerator to facilitate new business opportunities across the sports value chain.



## Home to the first specialized orthopedic and sports medicine hospital in the Gulf region.

Aspetar is one of few hospitals to have received both FIFA and IOC international recognition, as well as recognition as part of Asian Football Confederation's Medical Centre of Excellence.

## FIFA World Cup Qatar 2022™

Qatar hosted the first FIFA World Cup™ to ever be staged in the Middle East and welcomed over 1.4 million fans from across the globe.

## 2030 Asian Games

The 2030 Asian Games, officially known as the XXI Asiad and commonly known as Doha 2030, will be the twenty-first edition of the Asian Games, a pan-Asian multi-sport event that will be held in Doha, Qatar.

## Esports

Qatar launched the Qatar Esports Wega Global Games in 2020, a three-year esports competition to develop the country's competitive environment, providing participants with greater opportunities to compete.

## Formula 1

Qatar made its debut on the Formula 1 calendar in 2021 at the Lusail International Circuit and has signed a 10-year deal to host a Grand Prix from 2023.

Backed by state-of-the-art educational infrastructure, research programs and business excellence, Qatar is a

## true destination for the world's best and brightest talent.

**1st**

In entrepreneurship focus in the Arab world

**4th**

Most attractive country for talent globally

**\$1.4 bn**

In research funding provided by the Qatar National Research Fund

Qatar's robust education sector attracts a melting pot of talent enrolling in leading local universities or higher education with approximately 30,000 students, 34% of whom are foreign.

Qatar ranks **1st** in the Arab region and **4th** globally for quality of education and is home to internationally renowned universities:



NORTHWESTERN  
UNIVERSITY



Carnegie  
Mellon  
University

GEORGETOWN  
UNIVERSITY



Source: The World Economic Forum - World Education Quality Index 2021.

Leading regional universities in Qatar:



# Why QFZ?



Connected through award-winning air and seaports, to some of the most exciting business opportunities, our free zones are

## the world's gateway to the Middle East.



**100% Foreign Ownership**



**Highly Skilled Workforce Availability**



**Zero Customs Duties on Imports**



**20 Year Tax Holidays**



**State-of-the-Art Facilities**



**Regulations to Serve FDI**

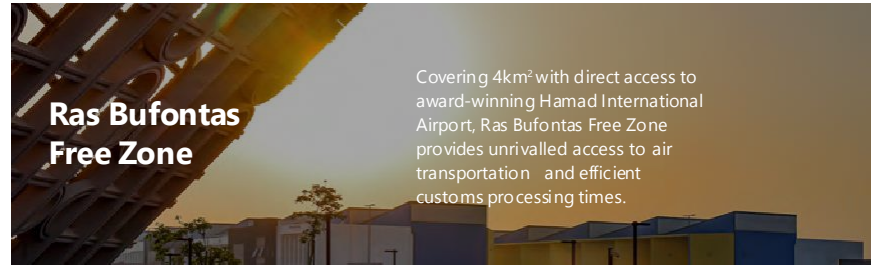
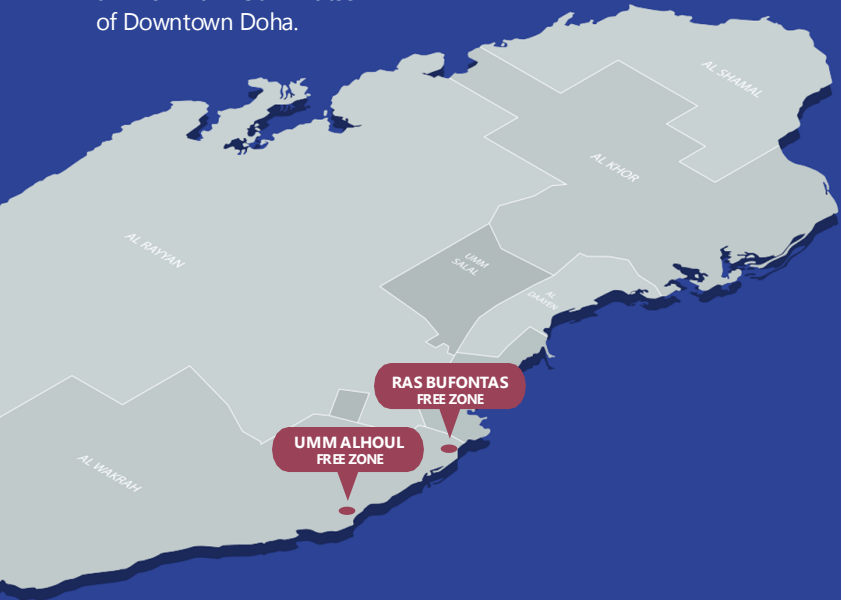


As an independent regulatory body, QFZ navigates through processes on our investors' behalf, providing a seamless experience with rapid onboarding, a clear legal framework and 24/7 support.

QFZ oversees

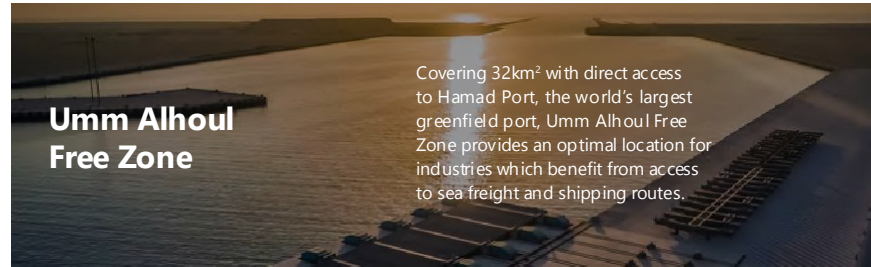
# strategically located free zones

all in or within 30 minutes  
of Downtown Doha.



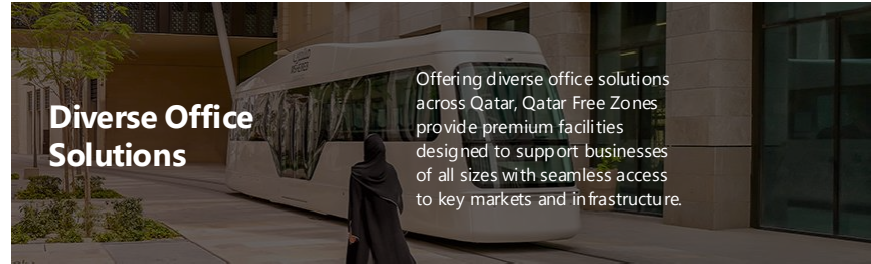
## Ras Bufontas Free Zone

Covering 4km<sup>2</sup> with direct access to award-winning Hamad International Airport, Ras Bufontas Free Zone provides unrivalled access to air transportation and efficient customs processing times.



## Umm Alhoul Free Zone

Covering 32km<sup>2</sup> with direct access to Hamad Port, the world's largest greenfield port, Umm Alhoul Free Zone provides an optimal location for industries which benefit from access to sea freight and shipping routes.



## Diverse Office Solutions

Offering diverse office solutions across Qatar, Qatar Free Zones provide premium facilities designed to support businesses of all sizes with seamless access to key markets and infrastructure.

Our free zones seamlessly connect businesses through

## air, land and sea.

With interconnected sites, integrated information and control, and efficient customs administration.



With brand new infrastructure,  
our free zones offer a wide range of

# property and land plot options.

Providing diverse solutions with  
easy access to global links, including:



**Custom Built  
Facilities**



**Industrial  
Warehouses**



**Serviced  
Land**



**State-of-the-Art  
Offices**



**Plug & Play  
Facilities**



Our dedicated investor relations team works with you to

## get your business operational fast.

Dealing with everything you need from visas and bank accounts to utilities and permits, so you can focus on growing your business.



**Visa & ID Issuing**



**Bank Account Set-Up**



**Utility Set-up**



**Business Permits**



**Customs Support**



**Relocation & Expansion**



Our investor relations team is the only point of contact you need with government authorities, acting as the runner between your business and every government ministry and agency that has a role in issuing any required documentation.

Our free zones are  
**home to leading global companies.**



THALES

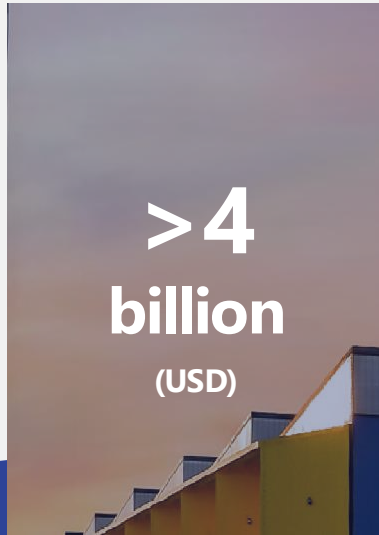


VOLKSWAGEN  
GROUP MIDDLE EAST



## 800+ companies and counting.

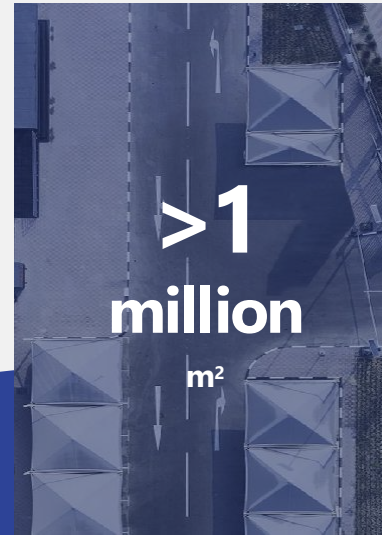
Creating a significant impact on Qatar's economy:



Total Investment



Gross Value Added



Leased Area



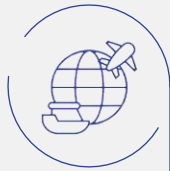
Jobs Created

QFZ is focused on sectors where we offer a

## **strong competitive advantage for businesses.**



**EMERGING  
TECH**



**LOGISTICS &  
TRADING**



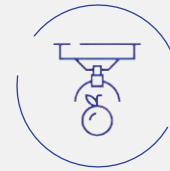
**INDUSTRIAL &  
CONSUMER**



**MARSA  
MARITIME**



**AEROSPACE &  
DEFENSE**



**FOOD &  
AGRITECH**



**BIOMEDICAL  
SCIENCES**

Start your journey with us and

# setup your business in 3 simple steps.



## APPLY ONLINE

Investor submits application;  
QFZ conducts due diligence to  
validate eligibility.

### QFZ ACTIONS

*Receives application and dedicates  
sector expert to support project scoping*

*Conducts activities and financial  
due diligence*

*Conducts technical and shareholders  
due diligence*



## REGISTER YOUR COMPANY

A cross-functional QFZ panel reviews  
viability, regulation, and operational  
readiness before approving  
registration.

### REVIEWING TEAMS

*Business Development reviews whether  
the project is a strategic fit for QFZ*

*Regulatory Affairs reviews licensing and  
compliance requirements for the project*

*Development & Operations reviews asset  
allocation, permitting, and HSE requirements*



## START YOUR BUSINESS

Lease prepared and signed, payment  
processed, and the operating license is  
issued with all founding documents.

### ACTIVATION SERVICES

*Establishment Card & QFZ ID Card*

*Work & Residency Visas*

*Bank & Utilities Setup*

*Tax Card & Investor Relations Support*



# Thank You

To learn more about QFZ and  
all it has to offer contact:

**[investors@qfz.gov.qa](mailto:investors@qfz.gov.qa)**  
**[qfz.gov.qa](http://qfz.gov.qa)**